

## **MKH Partners for Growth**

Creating stronger companies through flexible partnerships.

## **About**

- MKH is a private equity firm founded by two
   entrepreneurial families and professional
   investors with over 50 years of combined experience.
   We invest our own capital, with no external investors.
- MKH offers a strong combination of family capital and large-scale private equity expertise and resources.
- As flexible investors, we work hard to find the best structure for each investment and do not use a "one size fits all" approach.
- We are a **team of 10+** professionals, headquartered in Miami, FL with an office in Panama City, Panama.

# Model

We actively partner with business owners and leading management teams to cultivate growth of niche industry players and create stronger companies that become regional/national leaders.

# DNA

- Backed by families, powered by professional investors.
- Flexible, straightforward and supportive partners.
- Prioritize people, culture and values.

# **Investment Criteria**



## **Transaction Types**

- Control buyouts
- Significant minority partnerships
- Carveouts



# Target EBITDA

\$2 to \$10 million



## **Transaction Size**

\$10 to \$100 million



#### **Select Qualitative Criteria**

- Family / entrepreneur owned businesses
- Rollup opportunities in fragmented markets
- Partnerships with leading management teams
- Consistent revenue growth
- Sustainable competitive advantages
- Diversified customer base



#### Locations

United States, Canada and Latin America

Industries	Sectors of Interest	MKH Investments	Description	Buy and Build?	Founder Transition	Transaction Type
Consumer Services	Home-based services (e.g. roofing, waterproofing, etc.), multi-unit concepts, aftermarket auto, education and training, etc.	CLEAN STREAK VENTURES (Realized)	Express car wash platform sold in 2021; achieved 10x EBITDA growth and completed 7 acquisitions	•	•	Control
		WAX CENTER PARTIERS a Europaier Was Center Francisco CENTER	Multi-unit franchisee of European Wax Center; grew store count ~3.0x and closed 5 acquisitions	•	•	Control
Healthcare Services	behavioral health (ABA, PHP/IOP, mental health), distribution, veterinary services, ISOs, select PPM segments, etc.		Management Services Organization focused on the fertility industry. Sold in 2023.	•	<b>Ø</b>	Control
Commercial & Facility Services	Non-discretionary & recurring services for the built environment: test-inspection-certification- compliance (TICC), skilled & semi-skilled trades, infrastructure & utility, environmental, water/wastewater, specialty distribution, etc.	ALLIED UNIVERSAL	Security services provider (minority co-investment)	•		Minority

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